



<https://www.elbrit.org/job/graphic-designer-newdelhi-ncr-pan-india-2-3-2-2-2-2/>

Business Development Manager (NewDelhi/NCR)

Responsibilities

- Identifies business opportunities and maximizes the market presence of the Product.
- Managing the sales cycle from the initial contact through to the close of the sale.
- Developing a pipeline of qualified leads through personal initiative, planning, networking, marketing activities, and execution to achieve annual sales targets.
- Demonstrating competence in qualifying, presenting, and demonstrating the product.
- Having good contact with doctors and clinics to maximize the reach of Sales.
- Achieving quarterly and annual sales targets with new and current customers, and maintaining expenses within budget.
- Demonstrating effective customer-oriented sales skills, exceptional relationship building, qualifying skills, group presentation, and closing skills.
- Arrange meetings with potential clients to prospect for new business.
- Need to reach out to doctors/clinics and hospitals in a defined territory and maintain a good relationship.

Description

Essential Criteria:

- Possess strong Communication & interpersonal skills.
- Should have good experience selling products B2B, B2C.
- Take initiative and have creative selling approaches.
- 4-6 years of on-field sales/marketing experience.
- Self-motivated target-oriented professional.
- Should have a customer-centric approach.
- Ability to work independently and in teams

Job Benefits

Best in market compensation. Medical Insurance and other social security related facilities

Hiring organization

Elbrit Life Sciences Ltd.

Employment Type

Full time

Industry

Content Writer

Job Location

NEW DELHI/NCR

Date posted

May 28, 2021