

Business Executive (Gynae and Ortho)-Chennai

Responsibilities

- Market Research about drugs molecules and doctors
- Organizing meeting with doctors and healthcare professions according to his daily and monthly planning
- Presentation and demonstration of company products to healthcare professionals and doctors
- Organizing conferences and seminars for doctors and healthcare professions
- New business generation
- Fulfill requirements of healthcare professions and answering queries, and handling complains
- Reviewing sale and stock availability
- Completing monthly, quarterly and yearly sales target
- Maintaining relationships with Doctor and Healthcare professions
- Daily reporting to seniors about daily work, meetings and performance
- Market review of new products and services
- Keeping detailed record of contacts
- Regular attending monthly, quarterly and yearly meeting of company
- Keeping upto date about company products, services and schemes
- Monitoring activities, products and services of competitors

Qualifications

- Total work experience in Gynae and Ortho segment should be more than 3 years.
- In depth knowledge of pharma market (Gynae and Ortho) under the concerned head quarter

Hiring organization
Elbrit Life Sciences Ltd.

Industry
Gynae and Ortho

Job Location
Chennai, Tamil Nadu

Base Salary
₹ 3,00,000 - ₹ 4,50,000

Date posted
October 5, 2022